

FISCAL YEAR 2023 PROPOSED REVENUES

Description	FY2021 Budget Actual	FY2022 Budget Approved	FY2023 Budget Proposed Draft
INTEREST INCOME	\$ 4.00	\$ -	\$ -
LEASE PAYMENTS - MAINT FACILITY	\$ 91,624.00	\$ 94,917	\$ 69,588
SALE OF FIXED ASSETS	\$ -	\$ -	\$ -
STATE OPERATING - WATA	\$ 1,808,140.00	\$ 2,022,954	\$ 1,873,881
STATE - CAPITAL OUTLAY	\$ -	\$ -	\$ -
STATE OPERATING - CWF	\$ 142,922.00	\$ 157,754	\$ 141,220
FEDERAL OPERATING - WATA	\$ 98,479.00	\$ 96,467	\$ 646,370
FEDERAL- CAPITAL OUTLAY	\$ -	\$ -	\$ 102,400
MPO PLANNING FUNDS	\$ 180,000.00	\$ 180,000	\$ 180,000
FEDERAL OPERATING - CARES ACT	\$ 2,010,497.00	\$ 2,133,300	\$ 2,007,213
SECTION 5311 - RURAL	\$ 601,613.00	\$ 604,623	\$ 594,623
SECTION 5307 - CWF	\$ 344,018.00	\$ 390,000	\$ 400,000
FARES - PASS PROGRAM	\$ -	\$ 15,000	\$ 45,000
FARES - BUS	\$ -	\$ 150,000	\$ 279,000
FARES - ADA PARATRANSIT	\$ -	\$ 15,000	\$ 36,000
FARES - CREDIT CARDS	\$ -	\$ 20,000	\$ 45,000
PAYMENT IN LIEU OF FARES	\$ -	\$ 25,000	\$ 35,000
CONTRACT SERVICES - W&M	\$ 128,553.00	\$ 175,615	\$ 205,491
INSURANCE RECOVERY	\$ 7,275.00	\$ -	\$ -
MISC REVENUE	\$ 30,176.00	\$ -	\$ -
SALE OF SURPLUS VEHICLES	\$ -	\$ -	\$ -
ADVERTISING	\$ 40,070.00	\$ 35,000	\$ 35,000
COLONIAL WILLIAMSBURG	\$ -	\$ -	\$ -
LHT BENCH PROJECT	\$ -	\$ -	\$ -
NEW TOWN PROFFER	\$ -	\$ -	\$ -
NEW TOWN PROFFER	\$ -	\$ -	\$ -
LOCAL REVENUE - JCC	\$ 462,819.00	\$ 371,178	\$ 528,629
LOCAL REVENUE - WMSBURG	\$ 243,551.00	\$ 193,117	\$ 289,477
LOCAL REVENUE - YORK	\$ 248,073.00	\$ 198,142	\$ 295,266
LOCAL REVENUE - NEWPORT NEWS	\$ 45,000.00	\$ 45,000	\$ 45,000
LOCAL REVENUE - CWF/YORK	\$ 10,723.00	\$ -	\$ -
FUND BALANCE APPROPRIATION	\$ -	\$ -	\$ -
Total Revenue	\$ 6,493,537.00	\$ 6,923,067	\$ 7,854,158

FISCAL YEAR 2023 PROPOSED EXPENDITURES

Description	FY2021 Budget Actual	FY2022 Budget Approved	FY2023 Budget Proposed Draft
ADMINISTRATION	\$ 797,226.76	\$ 865,410	\$ 931,128
OPERATIONS - FIXED ROUTE	\$ 3,006,905.21	\$ 3,387,659	\$ 3,676,908
OPERATIONS - ADA	\$ 481,346.57	\$ 621,615	\$ 739,983
ADMINISTRATION - RURAL	\$ 116,286.95	\$ 171,686	\$ 206,684
OPERATIONS - RURAL	\$ 507,576.03	\$ 819,826	\$ 836,205
SAFETY AND TRAINING	\$ 57,370.67	\$ 136,909	\$ 157,123
WILLIAM AND MARY	\$ 172,596.90	\$ 201,624	\$ 205,491
CWF BUS OPERATIONS	\$ 535,749.00	\$ 547,754	\$ 541,200
DEMONSTRATION GRANT - RTE 12	\$ -	\$ 120,584	\$ 431,436
SPECIAL PROJECTS/CAPITAL OUTLAY	\$ 78,572.28	\$ 50,000	\$ 128,000
Operations Total	\$ 5,753,630.37	\$ 6,923,067	\$ 7,854,158

Preliminary FY2023 Operating Budget
Summary of Expenditures

Description	FY2021 Budget Actual	FY2022 Proposed	FY2023 Proposed Draft
Administration	\$ 797,226.76	\$ 865,276	\$ 931,128
Operations - Fixed Route	\$ 3,006,905.21	\$ 3,387,659	\$ 3,676,908
Operations - ADA Paratransit	\$ 481,346.57	\$ 621,615	\$ 739,983
Administration - Rural	\$ 116,286.95	\$ 171,820	\$ 206,684
Operations - Rural	\$ 507,576.03	\$ 819,826	\$ 836,205
Safety and Training	\$ 57,370.67	\$ 136,909	\$ 157,123
William and Mary	\$ 172,596.90	\$ 201,624	\$ 205,491
CWF Bus Operations	\$ 535,749.00	\$ 547,754	\$ 541,200
Demonstration Grant - Route 12	\$ -	\$ 120,584	\$ 431,436
Special Projects	\$ 78,572.28	\$ 50,000	\$ 128,000
Operations Total	\$ 5,753,630.37	\$ 6,923,067	\$ 7,854,158

Preliminary FY2023 Operating Budget
Administration

Description	FY2021 Budget Actual	FY2022 Approved	FY2023 Proposed Draft
Salaries, Full Time	\$ 356,272.17	\$ 352,198	\$ 378,613
Salaries, Part Time	\$ 17,521.29	\$ 17,229	\$ 18,521
Fringe Benefits	\$ 134,494.93	\$ 137,208	\$ 147,499
Advertising	\$ 4,286.32	\$ 12,000	\$ 12,000
Professional Services	\$ 5,581.24	\$ 5,300	\$ 12,546
Promotion/Marketing	\$ 1,793.90	\$ 18,000	\$ 18,000
Dues, Memberships, Subscriptions	\$ 9,149.94	\$ 10,000	\$ 10,660
Utilities	\$ 20,553.34	\$ 30,000	\$ 32,800
Insurance	\$ 39,246.57	\$ 40,000	\$ 45,100
Equipment Maintenance	\$ 4,293.72	\$ 2,057	\$ 2,000
Postage	\$ 473.58	\$ 856	\$ 845
Telecommunications	\$ 14,852.05	\$ 20,000	\$ 25,000
Travel and Training	\$ 160.04	\$ 12,000	\$ 12,000
Annual Audit	\$ 17,481.00	\$ 17,000	\$ 18,860
Vehicle Maintenance	\$ 4,012.00	\$ 3,500	\$ 3,800
Employee Recognition	\$ 2,155.75	\$ 5,000	\$ 6,150
Fuel	\$ 2,124.29	\$ 2,400	\$ 2,800
Vehicle Parts and Supplies	\$ 1,712.13	\$ 300	\$ 500
Office Supplies	\$ 3,656.89	\$ 8,200	\$ 10,000
Leases/Rentals	\$ -	\$ 4,009	\$ 4,212
Software	\$ 3,174.31	\$ 10,440	\$ 8,200
Furniture and Equipment	\$ 12,738.98	\$ 7,000	\$ 4,100
Legal Services	\$ 15,447.14	\$ 33,000	\$ 33,000
Fiscal Agent Fee	\$ 70,420.44	\$ 72,479	\$ 78,822
Purchasing Services	\$ 47,850.00	\$ 45,100	\$ 45,100
Insurance Claim Expenses	\$ 7,774.74	\$ -	\$ -
Fund Balance - Operating Reserve	\$ -	\$ -	\$ -
	\$ 797,226.76	\$ 865,276	\$ 931,128

Preliminary FY2023 Operating Budget
Operations - Fixed-Route

Description	FY2021 Budget Actual	FY2022 Approved	FY2023 Proposed Draft
Salaries, Full Time	\$ 1,203,194.19	\$ 1,346,725	\$ 1,548,734
Salaries, Overtime	\$ 76,964.93	\$ 70,155	\$ 80,678
Salaries, Part Time	\$ 62,127.87	\$ 145,526	\$ 167,355
Fringe Benefits	\$ 600,238.39	\$ 622,072	\$ 715,383
Professional Services		\$ 3,300	\$ 4,800
Equipment Maintenance	\$ 33,162.74	\$ 10,200	\$ 30,000
Maintenance - Bldgs and Grounds	\$ 80,917.65	\$ 66,500	\$ 69,274
Telecommunications	\$ 9,419.88	\$ 13,200	\$ 13,860
Radio Maintenance	\$ 49,815.44	\$ 49,249	\$ 49,394
Vehicle Maintenance	\$ 413,737.26	\$ 457,600	\$ 421,189
Fuel	\$ 229,657.32	\$ 377,325	\$ 367,970
Vehicle Parts and Supplies	\$ 147,639.05	\$ 156,000	\$ 144,342
Uniforms	\$ 18,657.32	\$ 21,500	\$ 23,479
Regional Garage Lease	\$ 21,772.89	\$ -	\$ -
WTC Lease	\$ 59,600.28	\$ 48,307	\$ 40,450
	\$ 3,006,905.21	\$ 3,387,659	\$ 3,676,908

Preliminary FY2023 Operating Budget
Operations - ADA

Description	FY2021 Budget Actual	FY2022 Approved	FY2023 Proposed Draft
Salaries, Full Time	\$ 191,713.80	\$ 227,630	\$ 287,952
Salaries, Overtime	\$ 28,659.07	\$ 13,209	\$ 45,571
Salaries, Part Time	\$ 30,160.66	\$ 79,722	\$ 56,594
Fringe Benefits	\$ 112,821.21	\$ 121,870	\$ 154,166
Equipment Maintenance	\$ 764.66	\$ 4,474	\$ 5,000
Telecommunications	\$ 2,212.87	\$ 6,060	\$ 6,500
Vehicle Maintenance	\$ 65,238.71	\$ 82,800	\$ 95,000
Fuel	\$ 40,081.88	\$ 58,050	\$ 60,000
Vehicle Parts and Supplies	\$ 7,213.40	\$ 24,000	\$ 25,000
Uniforms	\$ 2,480.31	\$ 3,800	\$ 4,200
	\$ 481,346.57	\$ 621,615	\$ 739,983

Preliminary FY2023 Operating Budget
Rural Administration

Description	FY2021 Budget Actual	FY2022 Approved	FY2023 Proposed Draft
Salaries, Full Time	\$ 53,236.07	\$ 77,311	\$ 88,908
Salaries, Part Time	\$ 2,618.16	\$ 3,782	\$ 4,349
Fringe Benefits	\$ 20,104.80	\$ 31,050	\$ 35,708
Advertising	\$ 1,038.06	\$ 1,300	\$ 2,989
Professional Services	\$ 1,127.74	\$ 1,480	\$ 2,930
Marketing/Promotion	\$ 41.60	\$ 900	\$ 3,410
Dues, Memberships, Subscriptions	\$ 1,367.22	\$ 1,500	\$ 2,340
Utilities	\$ 3,095.78	\$ 5,400	\$ 7,200
Insurance	\$ 5,864.43	\$ 8,200	\$ 9,900
Maintenance, Equipment	\$ 641.51	\$ -	\$ -
Maintenance, Bldgs and Grounds	\$ -	\$ -	\$ -
Postage	\$ 71.99	\$ 144	\$ 185
Telecommunications	\$ 2,077.69	\$ 2,600	\$ 2,800
Travel and Training	\$ -	\$ 1,450	\$ 2,400
Annual Audit Services, Rural	\$ 2,393.00	\$ 4,000	\$ 4,140
Vehicle Maintenance	\$ 699.33	\$ 700	\$ 850
Employee Recognition	\$ 322.12	\$ 750	\$ 1,350
Fuel	\$ 317.45	\$ 600	\$ 700
Vehicle Parts and Supplies	\$ -	\$ 250	\$ 300
Office Supplies	\$ 600.37	\$ 1,800	\$ 1,800
Lease Equipment	\$ -	\$ 854	\$ 924
Software	\$ 474.35	\$ 1,352	\$ 1,800
Furniture and Equipment	\$ 215	\$ 1,000	\$ 1,000
Legal Services, Rural	\$ 2,308	\$ 3,500	\$ 3,500
Fiscal Agent Fee, Rural	\$ 10,523	\$ 11,997	\$ 17,302
Purchasing Services, Rural	\$ 7,150	\$ 9,900	\$ 9,900
	\$ 116,286.95	\$ 171,820	\$ 206,684

Preliminary FY2023 Operating Budget
Rural Operations

Description	FY2021 Budget Actual	FY2022 Approved	FY2023 Proposed Draft
Salaries, Full Time	\$ 190,980.96	\$ 310,545	\$ 357,127
Salaries, Overtime	\$ 8,469.19	\$ 16,519	\$ 18,997
Salaries, Part Time	\$ 37,902.00	\$ 33,557	\$ 38,591
Fringe Benefits	\$ 95,762.16	\$ 139,179	\$ 160,056
Professional Services	\$ -	\$ 800	\$ 800
Equipment Maintenance	\$ 2,685.43	\$ 3,100	\$ 9,000
Maintenance, Bldgs and Grounds	\$ 10,896.64	\$ 9,400	\$ 16,853
Telecommunications	\$ 1,486.70	\$ 3,400	\$ 3,600
Radio Maintenance	\$ 8,302.56	\$ 11,823	\$ 12,179
Vehicle Maintenance	\$ 73,905.65	\$ 126,720	\$ 93,477
Fuel	\$ 38,939.15	\$ 104,490	\$ 81,542
Vehicles Parts and Supplies	\$ 22,769.98	\$ 43,200	\$ 31,861
Uniforms	\$ 3,566.81	\$ 6,489	\$ 3,244
Regional Garage Lease	\$ 3,003.00	\$ -	\$ -
WTC Lease	\$ 8,905.80	\$ 10,604	\$ 8,879
	\$ 507,576.03	\$ 819,826	\$ 836,205

Preliminary FY2023 Operating Budget
 Safety and Security

Description	FY2021 Budget Actual	FY2022 Approved	FY2023 Proposed Draft
Salaries, Full Time	\$ 36,860.31	\$ 57,680	\$ 66,332
Salaries, Overtime	\$ -	\$ 11,536	\$ 13,266
Salaries, Part Time	\$ -	\$ -	\$ -
Fringe Benefits	\$ 14,293.76	\$ 27,493	\$ 31,617
Professional Services	\$ 2,444.91	\$ 6,000	\$ 6,000
Equipment Maintenance	\$ -	\$ -	\$ 4,708
Telecommunications	\$ 1,068.39	\$ 1,200	\$ 1,200
Travel and Training	\$ 495.00	\$ 13,000	\$ 14,000
Office Supplies	\$ 2,208.30	\$ 15,000	\$ 5,000
Uniforms	\$ -	\$ -	\$ -
Furniture and Equipment	\$ -	\$ 5,000	\$ 15,000
	\$ 57,370.67	\$ 136,909	\$ 157,123

Preliminary FY2023 Operating Budget
Operations - W and M

Description	FY2021 Budget Actual	FY2022 Approved	FY2023 Proposed Draft
Salaries, Full Time	\$ 62,400.80	\$ 67,980	\$ 78,177
Salaries, Overtime	\$ 4,234.61	\$ 5,098	\$ 5,863
Salaries, Part Time	\$ 8,667.56	\$ 10,005	\$ 11,506
Fringe Benefits	\$ 32,454.61	\$ 32,696	\$ 37,600
Equipment Maintenance	\$ 1,274.42	\$ 350	\$ 1,000
Telecommunications	\$ 1,770.21	\$ 1,500	\$ 1,700
Radio Maintenance	\$ 5,747.92	\$ 4,620	\$ 6,090
Vehicle Maintenance	\$ 26,399.47	\$ 35,200	\$ 29,700
Fuel	\$ 17,073.07	\$ 29,025	\$ 19,665
Vehicle Parts and Supplies	\$ 9,841.35	\$ 12,000	\$ 10,890
Uniforms	\$ 2,732.88	\$ 3,150	\$ 3,300
	\$ 172,596.90	\$ 201,624	\$ 205,491

Preliminary FY2023 Operating Budget
Operations - CWF

Description	FY2021 Budget Actual	FY2022 Approved	FY2023 Proposed Draft
Equipment Maintenance - CWF	\$ 48,809.00	\$ 30,000	\$ 25,000
Vehicle Maintenance - CWF	\$ 344,018.00	\$ 360,000	\$ 375,000
CWF Bus Operations	\$ 142,922.00	\$ 157,754	\$ 141,200
	\$ 535,749.00	\$ 547,754	\$ 541,200

Preliminary FY2023 Operating Budget
Operations - Demonstration Route

Description	FY2021 Budget Actual		FY2022 Approved		FY2023 Proposed Draft	
Salaries, Full Time	\$	-	\$	32,670	\$	113,850
Salaries, Overtime	\$	-	\$	2,460	\$	35,360
Salaries, Part Time	\$	-	\$	3,530	\$	5,500
Fringe Benefits	\$	-	\$	19,424	\$	43,846
Advertising	\$	-	\$	1,000	\$	5,000
Professional Services	\$	-	\$	300	\$	-
Promotion/Marketing	\$	-	\$	1,500	\$	2,500
Equipment Maintenance	\$	-	\$	1,100	\$	7,500
Maintenance, Bldgs and Grounds	\$	-	\$	15,000	\$	7,500
Telecommunications	\$	-	\$	900	\$	2,380
Vehicle Maintenance	\$	-	\$	20,000	\$	110,000
Fuel	\$	-	\$	15,500	\$	60,000
Vehicle Parts and Supplies	\$	-	\$	6,000	\$	35,000
Uniforms	\$	-	\$	1,200	\$	3,000
	\$	-	\$	120,584	\$	431,436

Preliminary FY2023 Operating Budget
 Capital Outlay/Special Projects

Description	FY2021 Budget Actual	FY2022 Approved	FY2023 Proposed Draft
NEW TOWN PROFFER SEC 2&3	\$ -	\$ -	\$ -
NEW TOWN PROFFER SEC 2&4	\$ -	\$ -	\$ -
IT ASSESSMENT	\$ 70,000.00	\$ -	\$ -
TRANSIT STRATEGIC PLAN	\$ -	\$ -	\$ -
LHT BENCH PROJECT	\$ -	\$ -	\$ -
COVID-19 SUPPLIES	\$ 8,572.28	\$ -	\$ -
CAPITAL OUTLAY - SOFTWARE	\$ -	\$ 40,000.00	\$ 50,000.00
CAPITAL OUTLAY - HARDWARE	\$ -	\$ 10,000.00	\$ 48,000.00
CAPITAL OUTLAY - ENHANCEMENTS	\$ -	\$ -	\$ 30,000.00
CAPITAL OUTLAY - SUPPORT VEH	\$ -	\$ -	\$ -
	\$ 78,572.28	\$ 50,000.00	\$ 128,000.00